

Corporate M&A

2025

ITALY

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Corporate M&A 2025

ITALY

REPORT

CORPORATE M&A

2025

by Vincenzo Rozzo

Based on data collected by *LC Publishing's* research center, with **2,015 lawyers** active in Corporate M&A across the country and **421 partners** leading the field, the practice continues to consolidate its position as one of the most sophisticated legal segments in Italy, both in domestic and cross-border transactions.

The size of the talent pool dedicated to Corporate M&A reflects the centrality of this practice area within Italian law firms. M&A, still one of the most strategic offerings for full-service firms, requires deep sector competence, international outlook, and advanced negotiation capabilities.

A crucial element in understanding today's market is the gender distribution within these teams. While the **overall composition** of Corporate M&A departments shows a relatively balanced presence - **43% women and 57% men** - the picture changes significantly at partnership level. Only **20% of partners are women**, compared with **80% men**, highlighting a clear discrepancy between entry-mid level representation and leadership representation. Although this gender gap mirrors broader trends within professional services in Italy, it also signals a structural challenge. Law firms increasingly recognize the importance of gender-balanced leadership in improving decision-making, innovation, and client perception; however, progress remains slow and uneven across firms.

Client base and demand trends

Corporate M&A practices serve a broad spectrum of clients, and the distribution of mandates provides insight into where firms are positioning themselves. In 2025, **medium-sized enterprises account for the largest share of clients (44%)**, followed by **small enterprises (30%)**, and **large corporations (26%)**.

This composition underscores the increasing relevance of Italy's mid-market economy, traditionally driven by family-owned businesses and export-oriented manufacturing companies. The centrality of medium-

sized clients is consistent with the wave of consolidation, internationalization, and investment activity that continues to characterize Italian mid-cap M&A. Many firms report significant growth in recurring advisory relationships with this segment, supported by private equity funds increasingly targeting mid-sized businesses with strong potential for aggregation or international expansion.

Large enterprises, although representing a smaller numerical share, remain essential in terms of deal value and complexity. Meanwhile, small businesses - often involving generational transitions - continue to generate activity particularly within family business M&A and corporate restructuring.

Revenue distribution by practice area

The revenue composition across Corporate-related practice areas confirms the breadth and specialization of services offered by leading Italian law firms. Based on 2025 data, **M&A Mid-Market emerges as the largest contributor at 22%**, highlighting the strong deal flow among Italy's medium-sized companies and the continued resilience of this segment. **M&A Large Cap follows with 18%**, reaffirming its strategic importance despite a more selective pipeline of mega-deals. These transactions continue to involve sophisticated cross-border structures, complex regulatory frameworks, and interactions with global financial sponsors and multinational investors.

Family business M&A accounts for 12%, a significantly larger share than in previous years and a reminder of Italy's deep-rooted family-owned corporate landscape. **Private Equity contributes 15%**, reflecting the sustained appetite of domestic and international funds for Italian assets, supported by strong mid-market dynamics. **Advisory services represent 8%**, underscoring clients' need for ongoing strategic and regulatory guidance beyond transactional mandates.

Other relevant practice areas include:

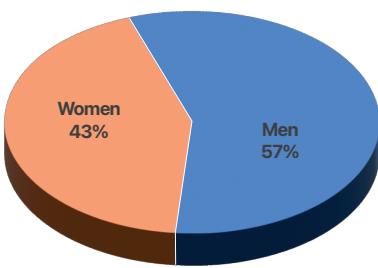
- **Equity Capital Markets (2%)**, still affected by Italy's limited IPO activity and selective capital markets conditions;
- **Corporate Restructuring (4%)**, tied to sector-specific distress and the need for operational turnaround;
- **Corporate Compliance (8%)**, increasingly driven by ESG, governance requirements, and regulatory pressures;
- **Tax M&A (3%)**, closely linked to transactional complexity and evolving tax frameworks;
- **Venture Capital (4%)**, supported by a gradually expanding innovation and startup ecosystem.

Revenue distribution by industry

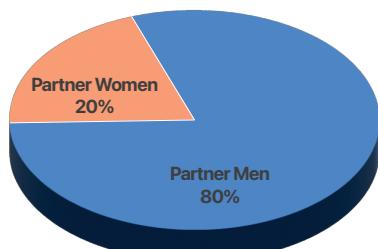
Industry data reveal a diversified client base with distinctive concentrations. **Financial institutions (15%)** and **pharma (15%)** lead as the most significant contributors to Corporate revenue, reflecting respectively the consolidation cycles in banking and insurance, and the strong resilience of the life sciences sector.

The **food & beverage (12%)** and **fashion (11%)** industries confirm Italy's traditional excellence in consumer and luxury sectors, areas where private equity and international investors remain highly active. **Media & TLC (9%)** reflects the ongoing digital transformation of Italy's communications landscape.

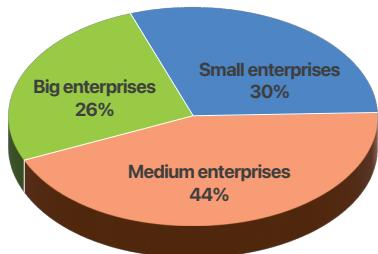
Notably, a broad **32%** of revenue comes from "Other" industries, indicating that M&A practices serve a highly diversified economic base- from industrial manufacturing to logistics, energy, and technology. This broad exposure helps firms reduce dependency on specific sectors and respond to emerging trends such as ESG-driven transactions, infrastructure development, and digital platform consolidation.



GENDER EQUALITY
TOTAL TEAM

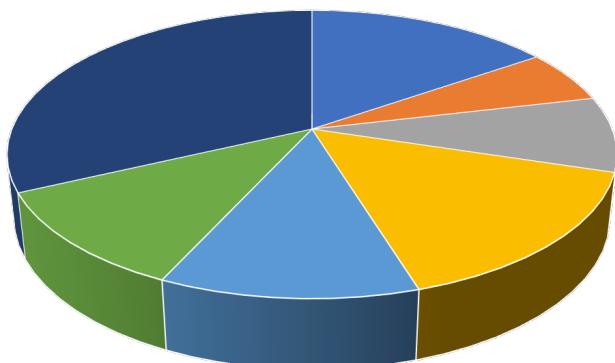


GENDER EQUALITY
PARTNERS



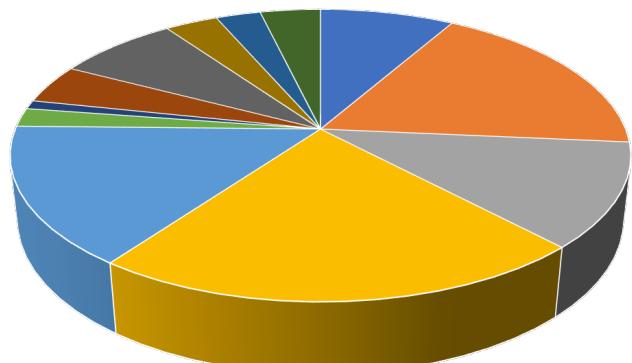
SIZE CLIENTS

PERCENTAGE OF CORPORATE REVENUE RELATED TO INDUSTRIES



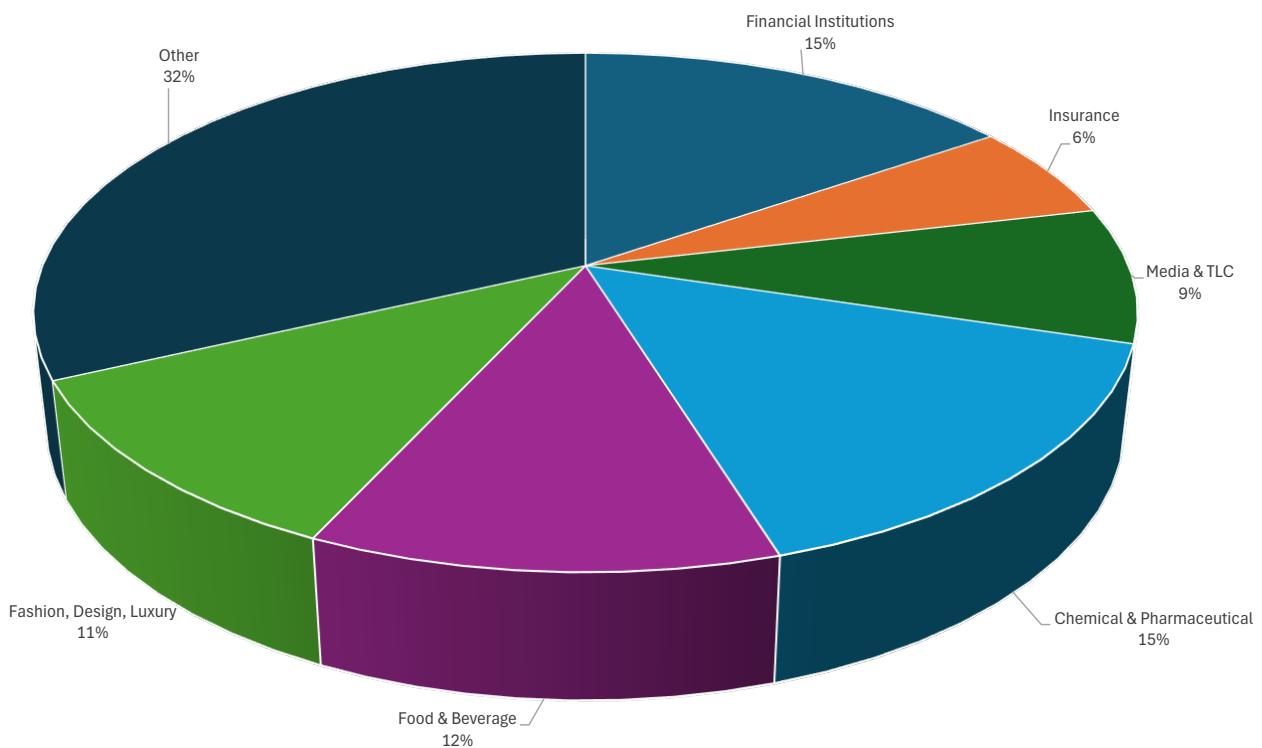
- Financial Institutions **15%**
- Insurance **6%**
- Media & TLC **9%**
- Chemical & Pharmaceutical **15%**
- Food & Beverage **12%**
- Fashion, Design, Luxury **11%**
- Other **32%**

PERCENTAGE OF CORPORATE REVENUE RELATED TO PRACTICE AREAS

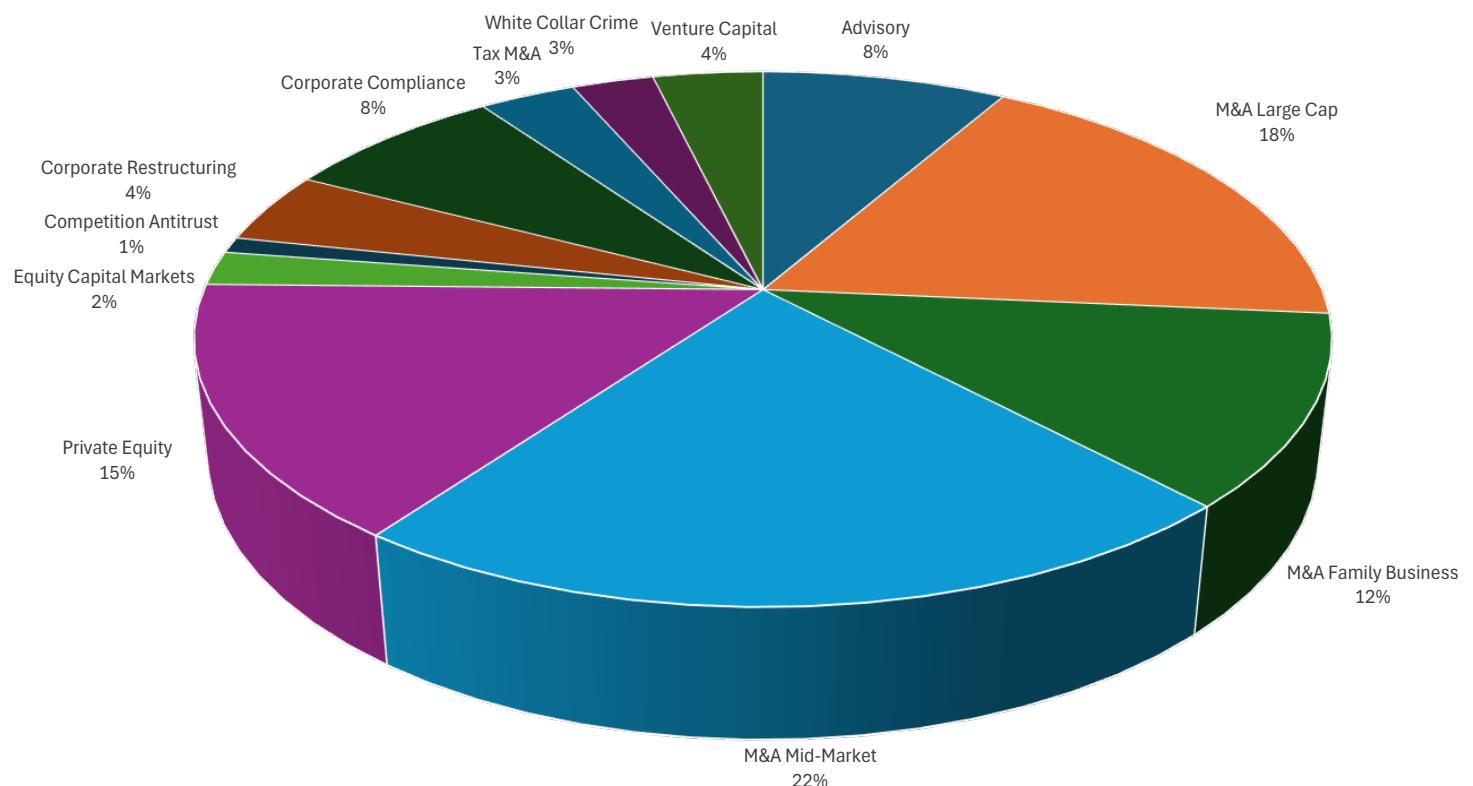


- Advisory **8%**
- M&A Large Cap **18%**
- M&A Family Business **12%**
- M&A Mid-Market **22%**
- Private Equity **15%**
- ECM **2%**
- WWC **3%**
- Venture Capital **4%**
- Corporate Restructuring **4%**
- Corporate Compliance **8%**
- Tax M&A **3%**
- Antitrust **1%**
- Others **8%**

Percentage of Corporate revenue related to industries



Percentage of Corporate revenue related to practice areas



MOST IMPORTANT LATERAL HIRES IN CORPORATE M&A MARKET IN THE LAST YEAR

NAME OF THE PROFESSIONAL	ROLE	PREVIOUS FIRM/COMPANY	NEW FIRM	DATE
Achille Caliò Marincola	Partner	Legance	Pavia e Ansaldo	January 2025
Ferigo Foscari	Partner	White & Case	Hogan Lovells	January 2025
Alessandro Segnfreddo	Partner	White & Case	Hogan Lovells	January 2025
Claudio Visco	Partner	Macchi di Cellere Gangemi	Lipani Legal&Tax	January 2025
Livia Cocca	Partner	Chiomenti	Gatti Pavesi Bianchi Ludovici	February 2025
Alfonso Annibale de Marco	Partner	Curtis	McDermott Will & Emery	February 2025
Andrea Pretti	Partner	White & Case	Hogan Lovells	February 2025
Tommaso Tomaiuolo	Partner	PwC TLS	Simmons & Simmons	February 2025
Marzio Ciani	Partner	Legance	Orsingher Ortu	March 2025
Paolo Benazzo	Partner	Giovanardi Studio legale	Pavia e Ansaldo	March 2025
Alessandro Pappalardo	Partner	Rplt Rp Legalitax	Ughi e Nunziante	April 2025
Alessandro Piermanni	Partner, Head of Corporate M&A	DLA Piper	BIP Law & Tax	April 2025
Andrea Rescigno	Partner	Rplt Rp Legalitax	Ughi e Nunziante	April 2025
Luca Saraceni	Partner	PedersoliGattai	Osborne Clarke	April 2025
Giorgio Fantacchiotti	Partner	Linklaters	FIVERS	May 2025
Silvia Romanelli	Partner	BonelliErede	FIVERS	May 2025
Giovanni Spedicato	Partner	Latham & Watkins	White & Case	May 2025
Daniele Landi	Partner	PwC TLS	CBA	June 2025
Roberto Nigro	Partner	Alma Led	TARGET	June 2025
Giacomo Paracchi	Partner	-	LEXIA	June 2025
Niccolò Baccetti	Partner	BonelliErede	Gatti Pavesi Bianchi Ludovici	July 2025
Marco Bitetto	Partner	BonelliErede	Gatti Pavesi Bianchi Ludovici	July 2025
Stefano Cirino Pomicino	Partner	Deloitte Legal	PwC TLS	July 2025
Stefano Nanni Costa	Partner	BonelliErede	Gatti Pavesi Bianchi Ludovici	July 2025
Federico Loizzo	Partner	Deloitte Legal	PwC TLS	July 2025
Barbara Pontecorvo	Partner	Deloitte Legal	PwC TLS	July 2025
Magda Serriello	Partner	Deloitte Legal	PwC TLS	July 2025
Stefano Bianchi	Of Counsel	GA-Alliance	LCA	September 2025
Rino Caiazzo	Senior Partner	CDP (Caiazzo Donnini Pappalardo)	LIPANI Legal & Tax	September 2025
Edoardo De Carlo	Partner	TERA - Law & Tax Consulting	Nunziante Magrone	September 2025
Roberto Donnini	Founding Partner	Caiazzo Donnini Pappalardo & Associati - CDP Studio Legale	Nunziante Magrone	September 2025
Veronica Ferro	Of Counsel	Freshfields	Deloitte Legal	September 2025
Andrea Gritti	Partner	Portolano Cavallo	L&B Partners Avvocati Associati	September 2025
Johannes Karner	Partner	-	bureau Plattner	September 2025

MOST IMPORTANT LATERAL HIRES IN CORPORATE M&A MARKET IN THE LAST YEAR				
NAME OF THE PROFESSIONAL	ROLE	PREVIOUS FIRM/COMPANY	NEW FIRM	DATE
Giorgia Lugli	Partner	Latham & Watkins	Ropes & Gray	September 2025
Luca Maranetto	Partner	Latham & Watkins	Ropes & Gray	September 2025
Massimiliano Nitti	Partner, Head of Corporate	Chiomenti	Linklaters	September 2025
Marisa Pappalardo	Partner	Caiazzo Donnini Pappalardo & Associati - CDP Studio Legale	Nunziante Magrone	September 2025
Annalisa Pescatori	Partner	GA - Alliance	Solving	September 2025
Cataldo Piccarreta	Partner, Co-Head of European Private Equity Transactions practice	Latham & Watkins	Ropes & Gray	September 2025
Alessandro Pilarski	Partner	Caiazzo Donnini Pappalardo & Associati	Nunziante Magrone	September 2025
Francesco Pirisi	Partner	Gatti Pavesi Bianchi Ludovici	BonelliErede	October 2025
Maria Cristina Storchi	Partner	Gatti Pavesi Bianchi Ludovici	BonelliErede	October 2025
Antonio Corda	Of Counsel	Fastweb+Vodafone	ADVANT Nctm	November 2025
Alessandro Funaro	Partner	Plusiders	LawaL Legal & Tax Advisory	November 2025
Ernesto Apuzzo	Partner	PwC TLS	Deloitte Legal	December 2025
Pietro Belloni	Senior Counsel	Linklaters	Greenberg Traurig Milan	December 2025
Francesco Satta	Partner	GA - Alliance	Tonucci & Partners	December 2025
Alessandro Capogrosso	Partner	PedersoliGattai	Ropes & Gray	January 2026

CORPORATE M&A

RESEARCH PERIOD 2025

This report is the first publication from the Research Center of LC Publishing Group, which focuses on the Corporate M&A sector in the Italian market. The methodology involves analysing three macro-elements, which researchers have used to compile this report:

- Reading and studying submissions and self-applications that report on the main deals and consultations carried out in the last 12 months.
- Conducting market intelligence.
- Collecting feedback and opinions from clients and peers.

This allowed us to identify the true excellence of the sector beyond individual areas of specialization. By using this methodology, we aim to provide a comprehensive and accurate overview of Corporate M&A market in Italy. We believe that this report will be a valuable resource for companies, organizations, and individuals who are interested in gaining a better understanding of this sector.

LEGEND

MARKET LEADER

The firm/professional has a widespread recognition and a high reputation highlighted by their clients, the counterparts, and, in general, by all industry operators surveyed by the research center, including competitors.

ELITE

The firm/professional has a well-established presence in the market with a considerable number of mandates obtained. It has been mentioned by numerous operators (clients and some competitors), demonstrating widespread recognition and reputation.

EXCELLENT

The firm/professional has been indicated by prestigious market operators as an excellence in the market. Active in all specializations of the practice, it has widespread recognition and a reputation highlighted by its clients and some counterparts.

HIGHLY RECOMMENDED

The firm/professional is present and active in the market; the expertise has peaks of excellence focused on one or more sub-specializations of the practice; recognition primarily obtained from its own clients.

RECOMMENDED

The firm/professional is present and active in the market; the expertise has focused excellence in specific areas of the practice; it has a consolidated and partially widespread recognition, obtained from its own clients.

CORPORATE M&A

LAW FIRMS

MARKET LEADER

BonelliErede
 Chiomenti
 Gatti Pavesi Bianchi Ludovici
 Gianni & Origoni
 Legance
 PedersoliGattai

RECOMMENDED

Ashurst
 Carbonetti e Associati
 CastaldiPartners
 CMS
 Deloitte Legal
 DWF
 L&B Partners Avvocati Associati
 LEXIA
 Simmons & Simmons
 Solving
 Watson Farley & Williams
 Withers

ELITE

Cappelli Riolo Crisostomo Calderaro Del Din & Partners
 Cleary Gottlieb
 Clifford Chance
 Latham & Watkins
 White & Case

OTHER REMARKABLE PLAYERS

A&O Shearman
 Baker McKenzie
 Dentons
 DLA Piper
 FIVERS
 Freshfields
 Hogan Lovells
 Linklaters

Curtis
 LIPANI Legal & Tax
 PwC TLS
 Russo De Rosa Associati
 Ughi e Nunziante

HIGHLY RECOMMENDED

ADVANT Nctm
 Cornelutti
 CBA
 Eversheds Sutherland
 Giovannelli e Associati
 Herbert Smith Freehills Kramer
 LCA
 Orsingher Ortu
 Pavia e Ansaldi
 Pirola Pennuto Zei & Associati

CORPORATE M&A

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Pietro Zanoni - ADVANT Nctm

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Luigi Verga - Freshfields

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Matteo Ciminelli - CMS
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Carmine Gravina - Curtis
Filippo Mazza - Ughi e Nunziante
Davide Peloso - L&B Partners Avvocati Associati
Annalisa Pescatori - Solving
Luca Pocobelli - Dentons
Ernesto Pucci - LIPANI Legal & Tax
Giulio Puliti - Freshfields
Francesco Selogna - Carbonetti e Associati
Massimo Trentino - CMS
Massimo Zamorani - Deloitte Legal

EXPERTISE AREA

PRIVATE EQUITY

LAW FIRMS

MARKET LEADER

Chiomenti
Gianni & Origoni
Latham & Watkins
Legance
PedersoliGattai

ELITE

BonelliErede
Cleary Gottlieb
Clifford Chance
Freshfields
Gatti Pavesi Bianchi Ludovici

EXCELLENT

A&O Shearman
ADVANT Nctm
FIVERS
Giovannelli e Associati
Herbert Smith Freehills Kramer
White & Case

HIGHLY RECOMMENDED

CBA
Dentons
DWF
Eversheds Sutherland
LCA
Orrick
Pirola Pennuto Zei & Associati
Russo De Rosa Associati
Simmons & Simmons

RECOMMENDED

Carbonetti e Associati
Curtis
Solving
Ughi e Nunziante

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Bruno Gattai - PedersoliGattai
Francesco Gianni - Gianni & Origoni
Stefano Sciolla - Latham & Watkins
Filippo Troisi - Legance

ELITE

Gerardo Gabrielli - PedersoliGattai
Gianni Martoglia - Gatti Pavesi Bianchi Ludovici
Carlo Montagna - PedersoliGattai
Paolo Nastasi - A&O Shearman
Cataldo Piccarreta - Ropes & Gray

EXCELLENT

Andrea Accornero - Simmons & Simmons
Salvo Arena - Chiomenti
Nicola Asti - Freshfields
Roberto Bonsignore - Cleary Gottlieb
Stefano Bucci - Gianni & Origoni
Eliana Catalano - BonelliErede
Claudio Cerabolini - Clifford Chance
Giorgio Fantacchiotti - FIVERS
Alessandro Giovannelli - Giovannelli e Associati
Leonardo Graffi - White & Case
Mario Roli - Chiomenti

HIGHLY RECOMMENDED

Ilaria Antonella Belluco - CBA
Andrea Botti - Legance
Stefano Catenacci - PedersoliGattai
Luca Cuomo - DWF
Alessandro Dubini - Dentons
Marco Franzini - GA - Alliance
Luca Minoli - LCA
Davide Proverbio - Eversheds Sutherland
Augusto Santoro - Herbert Smith Freehills Kramer
Guido Testa - Orrick
Matteo Trapani - ADVANT Nctm
Luigi Verga - Freshfields
Pietro Zanoni - ADVANT Nctm

RECOMMENDED

Giacomo Bonfante - Ughi e Nunziante
Nathalie Brazzelli - Pirola Pennuto Zei & Associati
Paolo Cocchini - Curtis
Pier Francesco Faggiano - Dentons
Renato Giallombardo - FIVERS
Chiara Gianni - Gianni & Origoni
Valerio Libani - Russo De Rosa Associati
Annalisa Pescatori - Solving
Rocco Santarelli - Carbonetti e Associati

EQUITY CAPITAL MARKETS

LAW FIRMS**MARKET LEADER**

Latham & Watkins
Linklaters

ELITE

Chiomenti
White & Case

EXCELLENT

BonelliErede
Clifford Chance
Gianni & Origoni
Hogan Lovells
Legance

HIGHLY RECOMMENDED

ADVANT Nctm
A&O Shearman
Gatti Pavesi Bianchi Ludovici
PedersoliGattai

RECOMMENDED

Cleary Gottlieb
Curtis
Dentons
LEXIA

LAWYERS**MARKET LEADER**

Antonio Coletti - Latham & Watkins
Ferigo Foscari - Hogan Lovells
Michael Immordino - White & Case
Ugo Orsini - Linklaters

ELITE

Filippo Emanuele - Clifford Chance
Alberta Figari - Legance
Pietro Fioruzzi - LARES
Vittoria Giustiniani - BonelliErede
Marco Maugeri - Chiomenti
Alessandro Merenda - Gianni & Origoni

EXCELLENT

Stefano Bandini - Legance
Nicola Brunetti - PedersoliGattai
Alessandro Capogrosso - Ropes & Gray
Italo De Santis - Chiomenti
Anton Carlo Frau - Gatti Pavesi Bianchi Ludovici
Francesca Peruzzi - BonelliErede
Lukas Plattner - ADVANT Nctm
Mario Roli - Chiomenti
Emanuele Trucco - A&O Shearman

HIGHLY RECOMMENDED

Antonella Brambilla - Dentons
Francesco Dagnino - LEXIA
Giovanni Sagramoso - Curtis

RECOMMENDED

Nicole Puppieni - Cleary Gottlieb

ADVISORY

LAW FIRMS

MARKET LEADER

FIVERS

PedersoliGattai

ELITE

BonelliErede

CastaldiPartners

Dentons

Freshfields

LCA

Legance

Orsingher Ortù

EXCELLENT

CBA

CMS

Deloitte Legal

Watson Farley & Williams

Withers

HIGHLY RECOMMENDED

Carbonetti e Associati

Eversheds Sutherland

Herbert Smith Freehills Kramer

LEXIA

Starclex

Ughi e Nunziante

RECOMMENDED

bureau Plattner

CDR Cattaneo Dall'Olio Rho & Partners

Tonucci & Partners

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MARKET LEADER

Angelino Alfano - BonelliErede

Enrico Castaldi - CastaldiPartners

Alfredo Craca - FIVERS

Giovanni Lega - LCA

Edoardo Pedersoli - PedersoliGattai

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Eugenio Tranchino - Watson Farley & Williams

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Giancarlo D'Ambrosio - Freshfields

Pier Francesco Faggiano - Dentons

Renato Giallombardo - FIVERS

Andrea Sacco Ginevri - Legance

Augusto Santoro - Herbert Smith Freehills Kramer

Massimo Trentino - CMS

HIGHLY RECOMMENDED

Giulia Bramanti - Eversheds Sutherland

Romina Guglielmetti - Starclex

Roberto Leccese - Ughi e Nunziante

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Rocco Santarelli - Carbonetti e Associati

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Gianluca Cambareri - Tonucci & Partners

Giorgio Dall'Olio - CDR Cattaneo Dall'Olio Rho & Partners

Christoph Jenny - bureau Plattner

Francesco Rizzo - CBA

FAMILY BUSINESS

LAW FIRMS

MARKET LEADER

BonelliErede
Gatti Pavesi Bianchi Ludovici
Gianni & Origoni
PedersoliGattai

ELITE

CastaldiPartners
CBA
Gitti and Partners
LCA
Legance
Withers

EXCELLENT

A&O Shearman
Curtis
Russo De Rosa Associati

HIGHLY RECOMMENDED

Deloitte Legal
Nunziante Magrone
Starclex
TARGET
Ughi e Nunziante

RECOMMENDED

Campa Avvocati
Campeis

LAWYERS

MARKET LEADER

Ilaria Antonella Belluco - CBA
Ascanio Cibrario - PedersoliGattai
Gabriella Covino - Gianni & Origoni
Gianni Martoglia - Gatti Pavesi Bianchi Ludovici

ELITE

Daniele Bonvicini - LCA
Roberta Crivellaro - Withers
Anne Manuelle Gallet - CastaldiPartners
Giacomo Gitti - Legance
Gregorio Gitti - Gitti and Partners
Antonio Pedersoli - PedersoliGattai

EXCELLENT

Gianmarco Di Stasio - Russo De Rosa Associati
Carlo Riganti - Starclex
Giovanni Sagramoso - Curtis
Emanuele Trucco - A&O Shearman

HIGHLY RECOMMENDED

Matteo Aldeghi - Campa Avvocati
Massimiliano Campeis - Campeis
Giuseppe Coco - Ughi e Nunziante
Gianmatteo Nunziante - Nunziante Magrone
Andrea Raffaelli - TARGET
Massimo Zamorani - Deloitte Legal

CORPORATE RESTRUCTURING

LAW FIRMS**MARKET LEADER**

BonelliErede
Chiomenti
Gianni & Origoni

ELITE

Cappelli Riolo Crisostomo Calderaro Del Din & Partners
Carbonetti e Associati
Gatti Pavesi Bianchi Ludovici
Linklaters
Molinari

EXCELLENT

Clifford Chance
Freshfields
Giovanardi Studio Legale
Legance
PedersoliGattai

HIGHLY RECOMMENDED

ADVANT Nctm
A&O Shearman
Eversheds Sutherland
FIVERS
Hogan Lovells
LEXIA
Orsingher Ortu
Withers

RECOMMENDED

Deloitte Legal
L&B Partners Avvocati Associati
Ughi e Nunziante

LAWYERS**MARKET LEADER**

Luca Jeantet - Gianni & Origoni
Francesco Marotta - Studio Marotta
Ugo Molinari - Molinari
Antonio Tavella - Chiomenti

ELITE

Giulia Battaglia - Chiomenti
Gabriella Covino - Gianni & Origoni
Francesco Faldi - Linklaters
Luca Faustini - Gatti Pavesi Bianchi Ludovici
Antonio Lombardo - Cappelli Riolo Crisostomo Calderaro Del Din & Partners
Maura Magioncalda - PedersoliGattai

EXCELLENT

Juri Bettinelli - ADVANT Nctm
Gaetano Carrello - PedersoliGattai
Filippo Chiodini Innocenti Ducci - Legance
Ettore Consalvi - Linklaters
Cristian Fischetti - LEXIA
Francesco Lombardo - Freshfields
Vittorio Lupoli - BonelliErede
Luca Pasquini - Carbonetti e Associati
Maria Cristina Storchi - BonelliErede

HIGHLY RECOMMENDED

Sergio Anania - Withers
Giampaolo Ciervo - BonelliErede
Tiziana Del Prete - Eversheds Sutherland
Paolo Manganelli - A&O Shearman
Giovanni Nicchiniello - Orsingher Ortu
Luca Picone - Hogan Lovells
Claudio Tatozzi - FIVERS

RECOMMENDED

Gianfranco Arpea - Ughi e Nunziante
Fabio Marelli - ADVANT Nctm
Andrea Martellacci - Deloitte Legal
Davide Peloso - L&B Partners Avvocati Associati

COMPETITION ANTITRUST

LAW FIRMS

MARKET LEADER

BonelliErede
Chiomenti
Cleary Gottlieb
Freshfields
Gianni & Origoni

ELITE

ADVANT Nctm
Legance
Orsingher Ortù
Pavia e Ansaldo
PedersoliGattai

EXCELLENT

A&O Shearman
Clifford Chance
DLA Piper
Gatti Pavesi Bianchi Ludovici
Rucellai & Raffaelli

HIGHLY RECOMMENDED

Bird & Bird
Hogan Lovells
Linklaters
LIPANI Legal & Tax
PwC TLS
Tonucci & Partners
White & Case

RECOMMENDED

Curtis
Deloitte Legal
Dentons
Eversheds Sutherland
GA - Alliance
Greenberg Traurig Santa Maria
L&B Partners Avvocati Associati
Norton Rose Fulbright
Ughi e Nunziante

LAWYERS

MARKET LEADER

Francesco Anglani - BonelliErede
Davide Cacchioli - PedersoliGattai
Silvia D'Alberti - Orsingher Ortù
Marco D'Ostuni - Chiomenti
Piero Fattori - Gianni & Origoni
Filippo Fioretti - Pavia e Ansaldo
Massimo Merola - BonelliErede
Cristoforo Osti - Chiomenti
Claudio Tesauro - BonelliErede

ELITE

Vito Auricchio - Legance
Matteo Beretta - Cleary Gottlieb
Luciano Di Via - Clifford Chance
Emilio De Giorgi - A&O Shearman
Stefano Grassani - Gatti Pavesi Bianchi Ludovici
Enrico Adriano Raffaelli - Rucellai & Raffaelli
Luca Toffoletti - ADVANT Nctm
Gianluca Zampa - Freshfields

EXCELLENT

Sabrina Borocci - White & Case
Alessandro Boso Caretta - DLA Piper
Lucio D'Amario - Linklaters
Domenico Gullo - Hogan Lovells
Pietro Merlino - Legance
Veronica Pinotti - Norton Rose Fulbright
Elisa Teti - Rucellai & Raffaelli

HIGHLY RECOMMENDED

Giorgio Alù Saffi - Tonucci & Partners
Filippo Arena - Gatti Pavesi Bianchi Ludovici
Rino Caiazzo - LIPANI Legal & Tax
Edoardo Cazzato - Orsingher Ortù
Alessandro Greco - Eversheds Sutherland
Francesca Isgrò - PwC TLS
Federico Marini Balestra - Bird & Bird
Ermelinda Spinelli - Freshfields

RECOMMENDED

Valentina Bonomo - L&B Partners Avvocati Associati
Michele Carpagnano - Dentons
Emilio Cucchiara - Deloitte Legal
Manfredi De Vita - Curtis
Daniela Fioretti - GA - Alliance
Edoardo Gambaro - Greenberg Traurig Santa Maria
Salvatore Lamarca - LIPANI Legal & Tax
Andrea Marega - Ughi e Nunziante

CORPORATE COMPLIANCE

LAW FIRMS**MARKET LEADER**

BonelliErede

Legance

PwC TLS

ELITE

Clifford Chance

Dentons

DLA Piper

Herbert Smith Freehills Kramer

Puccio Penalisti Associati

EXCELLENT

ADVANT Nctm

A&O Shearman

Chiomenti

Cleary Gottlieb

Gebbia Bortolotto Penalisti Associati

Gianni & Origoni

Hogan Lovells

HIGHLY RECOMMENDED

Deloitte Legal

Giarda Avvocati Associati

Greenberg Traurig Santa Maria

LCA

RECOMMENDED

Curtis

Eversheds Sutherland

FIVERS

Pirola Pennuto Zei & Associati

Starclex

Ughi e Nunziante

LAWYERS**MARKET LEADER**

Paola Barazzetta - PwC TLS

Alessandro De Nicola - BonelliErede

Andrea Fedi - Legance

ELITE

Federico Busatta - Gianni & Origoni

Antonio Carino - DLA Piper

Bruno Cova - Greenberg Traurig Santa Maria

Antonio Golino - Clifford Chance

Enrico Maria Mancuso - Herbert Smith Freehills Kramer

Francesca Petronio - A&O Shearman

Andrea Puccio - Puccio Penalisti Associati

Raffaella Quintana - ADVANT Nctm

Matteo Vizzardi - Dentons

EXCELLENT

Maurizio Bortolotto - Gebbia Bortolotto Penalisti Associati

Francesco Di Carlo - FIVERS

Bernardo Massella Ducci Teri - Cleary Gottlieb

Enrico Maria Giarda - Giarda Avvocati Associati

Francesca Rolla - Hogan Lovells

Josephine Romano - Deloitte Legal

Augusto Santoro - Herbert Smith Freehills Kramer

Paolo Valensise - Chiomenti

HIGHLY RECOMMENDED

Roberta Di Vieto - Pirola Pennuto Zei & Associati

Romina Guglielmetti - Starclex

Gaia Morelli - Curtis

Massimiliano Pappalardo - Ughi e Nunziante

Alessandro Vischi - Eversheds Sutherland

VENTURE CAPITAL

LAW FIRMS

MARKET LEADER

BonelliErede
Eversheds Sutherland
Orrick

ELITE

Gianni & Origoni
Legance
PedersoliGattai

EXCELLENT

Cleary Gottlieb
Dentons
Withers

HIGHLY RECOMMENDED

A&O Shearman
Curtis
Gatti Pavesi Bianchi Ludovici
L&B Partners Avvocati Associati
Russo De Rosa Associati
Solving

RECOMMENDED

LEXIA
Starclex
Ughi e Nunziante

LAWYERS

MARKET LEADER

Giulia Bianchi Frangipane - BonelliErede
Lorenzo Fratantoni - Eversheds Sutherland
Attilio Mazzilli - Orrick
Annalisa Pescatori - Solving

ELITE

Nicola Brunetti - PedersoliGattai
Federico Dettori - Gianni & Origoni
Giacomo Gitti - Legance
Luca Pocobelli - Dentons
David Singer - Cleary Gottlieb

EXCELLENT

Sergio Anania - Withers
Francesco Dagnino - LEXIA
Federico Bal - PedersoliGattai
Antonio Legrottaglie - Dentons
Emanuele Trucco - A&O Shearman

HIGHLY RECOMMENDED

Franco Barucci - Gatti Pavesi Bianchi Ludovici
Giuseppe Coco - Ughi e Nunziante
Andrea De Panfilis - Russo De Rosa Associati
Carmine Gravina - Curtis
Davide Pelloso - L&B Partners Avvocati Associati
Carlo Riganti - Starclex

CORPORATE INVESTIGATIONS

LAW FIRMS

MARKET LEADER

Bana Avvocati Associati
 Perroni e Associati
 Puccio Penalisti Associati
 Simbari Avvocati Penalisti

ELITE

A&O Shearman
 Dentons
 Herbert Smith Freehills Kramer

EXCELLENT

ADVANT Nctm
 Cleary Gottlieb
 Freshfields
 Gianni & Origoni
 Legance

HIGHLY RECOMMENDED

Campeis

LAWYERS

MARKET LEADER

Marcello Bana - Bana Avvocati Associati
 Enrico Maria Mancuso - Herbert Smith Freehills Kramer
 Giorgio Perroni - Perroni e Associati
 Francesca Petronio - A&O Shearman
 Andrea Puccio - Puccio Penalisti Associati
 Armando Simbari - Simbari Avvocati Penalisti
 Matteo Vizzardi - Dentons

ELITE

Fabrizio Arossa - Freshfields
 Nicolò Bertolini Clerici - Legance
 Federico Busatta - Gianni & Origoni
 Raffaele Caldarone - ADVANT Nctm
 Bernardo Massella Ducci Teri - Cleary Gottlieb

EXCELLENT

Giuseppe Campeis - Campeis

LAW FIRMS' PROFILES

RANKED IN CORPORATE M&A TAB

BONELLIEREDE

Renowned for its strength in corporate M&A, the firm provides high-level strategic advice on complex transactions. With deep market insight and a deal-driven approach, it is a trusted adviser for navigating sophisticated corporate transactions within the Italian market.

KEY LAWYERS:

- **ELIANA CATALANO** (*Managing Partner, Head of Private Equity Focus Team*)

Ranked: Market Leader

Known for combining deep technical precision with commercial sensibility, she advises Italian and international clients on complex M&A and corporate governance matters, often leading transactions involving regulated sectors and cross-border structures.

- **ANDREA CARTA MANTIGLIA** (*Partner*)

Ranked: Elite

He has a proven track record in managing complex, high-value transactions for multinational pharmaceutical clients.

- **STEFANO MICHELI** (*Partner*)

Ranked: Highly Recommended

The lawyer is a corporate practitioner with a pragmatic, business-oriented approach, providing strategic legal advice across the insurance, banking, fashion and luxury, and chemicals sectors.

- **GIANPIERO SUCCI** (*Partner*)

Ranked: Highly recommended

His practice focuses on domestic and cross-border corporate M&A, with particular expertise in African markets.

- **GIANFRANCO VENEZIANO** (*Partner*)

Ranked: Highly Recommended

The lawyer assists Italian and foreign individuals and companies in domestic acquisitions and disposals of shares and businesses, as well as in cross-border M&A and Capital Markets transactions.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	156	Market Leader	Eliana Catalano	Market Leader
			Andra Carta Mantiglia	Elite
			Stefano Micheli	Highly Recommended
			Giampiero Succi	
			Gianfranco Veneziano	

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	32	Elite	Eliana Catalano	Excellent
Equity Capital Markets	15	Excellent	Vittoria Giustiniani	Elite
			Francesca Peruzzi	Excellent
Advisory	-	Elite	Angelino Alfano	Market Leader
			Matteo Erede	Elite
Family Business	-	Market Leader	-	-
Corporate Restructuring	34	Market Leader	Vittorio Lupoli	Excellent
			Maria Cristina Storchi	
			Giampaolo Ciervo	Highly Recommended
Competition Antitrust	37	Market Leader	Francesco Anglani	Market Leader
			Massimo Merola	Market Leader
			Claudio Tesauro	Market Leader
Corporate Compliance	-	Market Leader	Alessandro De Nicola	Market Leader
Venture Capital	-	Market Leader	Giulia Bianchi frangipane	Market Leader

CHIOMENTI

One of Italy's foremost corporate law firms, it has executed some of the year's most high-profile transactions by value and strategic impact, including significant deals in sports, energy and international pharma spheres.

KEY LAWYERS:

- **FILIPPO MODULO** (*Managing Partner*)

Ranked: Star

Described as "a very competent and skilled lawyer with a problem-solving approach and international profile," he is highly regarded for his expertise in high-end M&A, assisting listed and private companies across energy, finance and infrastructure, and coordinating multifaceted operations with an analytical, forward-looking approach.

- **FRANCESCO TEDESCHINI** (*Partner*)

Ranked: Market Leader

A leading figure in public and private M&A, widely recognized for structuring intricate transactions involving regulated entities and listed companies. His guidance merges technical expertise with a strategic vision that drives impactful corporate transformations.

- **MARIO ROLI** (*Partner*)

Ranked: Elite

A respected professional in regulated-sector M&A, guiding infrastructure and energy investors through sophisticated acquisitions and aggregation strategies. His work reflects deep industry insight and a capacity to lead transactions that reshape market positioning.

- **ELENA BUSSON** (*Partner, Co-Head of the Energy & Infrastructure practice*)

Ranked: Excellent

With a strong footprint in Italy's transactional landscape, she delivers sophisticated corporate counsel across high-value domestic and cross-border deals, combining strategic clarity with a refined command of complex regulatory dynamics.

- **LUCA ANDREA FRIGNANI** (*Partner, Co-Head of Private M&A Practice*)

Ranked: Excellent

The professional handles sophisticated buy-side and sell-side mandates, delivering pragmatic solutions to complex shareholder dynamics and large-scale corporate restructurings.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	152	Market Leader	Filippo Modulo	Star
			Francesco Tedeschini	Market Leader
			Mario Roli	Elite
			Elena Busson	Excellent
			Luca Andrea Frignani	Excellent
Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	-	Market Leader	Salvo Arena	Excellent
			Mario Roli	Excellent
Equity Capital Markets	-	Elite	Marco Maugeri	Elite
			Italo De Santis	Excellent
			Mario Roli	Excellent
Corporate Restructuring	-	Market Leader	Antonio Tavella	Market Leader
			Giulia Battaglia	Elite
Competition Antitrust		Market Leader	Marco D'Ostuni	Market Leader
			Cristoforo Osti	Market Leader
Corporate Compliance	-	Excellent	Paolo Valensise	Excellent

*Partners and associates included (data provided by law firms)

GATTI PAVESI BIANCHI LUDOVICI

Known throughout Italy for managing landmark mergers and acquisitions, the firm manages public exchange and tender offers, overseeing multi-billion dollar transactions, and executing complex minority stake acquisitions in the luxury and financial sectors with strategic and regulatory precision.

KEY LAWYERS:

- **FRANCESCO GATTI** (Partner, Head of the practice)

Ranked: Star

He advises in high-stakes M&A, known for navigating complex share deals and strategic combinations across banking, TMT, and insurance. His work consistently reflects refined technical judgment and an ability to guide corporate clients through pivotal regulatory and transactional challenges. Noted for his "great ability to have the big picture under control."

- **CARLO PAVESI** (Partner, Head of the practice)

Ranked: Star

A top-ranked figure in Italy's legal market, he continues to advise on high-profile, system-shaping mandates, including playing a prominent part in the ongoing transformation of Italy's banking sector. He is also a "noted expert in corporate litigation and arbitration".

- **STEFANO VALERIO** (Partner)

Ranked: Elite

Esteemed for his M&A and private-equity work involving clients in the TMT and media sectors, he is described as "commercially oriented and good at problem-solving".

- **ANDREA GIARDINO** (Partner)

Ranked: Excellent

He is well regarded for his work in M&A, advising investment funds and manufacturing businesses on equity transactions and long-term strategic collaborations.

- **BARBARA NAPOLITANO** (Partner)

Ranked: Highly recommended

She is a well-respected practitioner in mergers and acquisitions, also supporting clients on equity deals and buy-side transactions.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	78	Market Leader	Francesco Gatti	Star
			Carlo Pavesi	Star
			Stefano Valerio	Elite
			Andrea Giardino	Excellent
			Barbara Napolitano	Highly Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	38	Elite	Gianni Martoglia	Elite
Equity Capital Markets	37	Highly Recommended	Anton Carlo Frau	Excellent
Family Business	-	Market Leader	Gianni Martoglia	Market Leader
Corporate Restructuring	23	Elite	Luca Faustinii	Elite
Competition Antitrust	8	Excellent	Stefano Grassani	Elite
			Filippo Arena	Highly Recommended
Venture Capital	-	Highly Recommended	Franco Barucci	Highly Recommended

*Partners and associates included (data provided by law firms)

GIANNI & ORIGONI

The firm stands out for handling extraordinary administration, debt reorganizations, and competitive auctions, including high value transactions and industrial acquisitions with cross-border operations, safeguarding jobs and strategic assets.

KEY LAWYERS:

- **FRANCESCO GIANNI** (Partner)

Ranked: Star

A central figure in Italy's corporate landscape, he is regarded as "an outstanding lawyer offering real vision and strategy," bringing unmatched insight to transformative mergers, acquisitions and joint ventures, and guiding boards and investors through transactions that reshape key industrial and financial markets.

- **ALFREDO D'ANIELLO** (Partner)

Ranked: Excellent

Known by deep transactional insight, he navigates demanding M&A landscapes with precision, ensuring meticulous structuring and balanced negotiation across regulated and high-stakes sectors.

- **RAIMONDO PREMONTE** (Partner)

Ranked: Excellent

With over 25 years of experience in cross-border M&A, he navigates public and private transactions with calm under pressure; clients describe him as "super responsive, always calm under pressure."

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	160	Market Leader	Francesco Gianni	Star
			Alfredo D'Aniello	Excellent
			Raimondo Premonte	Excellent

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	30	Market Leader	Francesco Gianni	Market Leader
			Stefano Bucci	Excellent
			Chiara Gianni	Recommended
Equity Capital Markets	10	Excellent	Alessandro Merenda	Elite
Family Business	160	Market Leader	Gabriella Covino	Market Leader
Corporate Restructuring	34	Market Leader	Luca Jeantet	Market Leader
			Gabriella Covino	Elite
Competition Antitrust	22	Market Leader	Piero Fattori	Market Leader
Corporate Compliance	-	Excellent	Federico Busatta	Elite
Venture Capital	10	Elite	Federico Dettori	Elite
Corporate Investigations	-	Excellent	Federico Busatta	Elite

*Partners and associates included (data provided by law firms)

LEGANCE

Leading the rankings for deal value in 2024, the Italian firm advised on over 70 transactions of significant value. Its large, full-service team operates across all corporate sectors, with professionals recognized as stars in their respective areas.

KEY LAWYERS:

- **FILIPPO TROISI** (Senior Partner)

Ranked: Star

A driving force in large-scale M&A and private equity, he advises major domestic and international players on complex corporate combinations. Described by clients as "a very good negotiator with a strategic view who really understands the client's needs and situation and offers great commercial insight."

- **ALBERTO GIAMPIERI** (Senior Partner)

Ranked: Market Leader

He has extensive experience in both domestic and international M&A, guiding complex cross-border acquisitions, spin-offs, joint ventures, and structured corporate transactions. Praised for being "commercially minded, technically strong, and adept at navigating negotiation dynamics."

- **GIACOMO GITTI** (Partner)

Ranked: Elite

Guided by a refined strategic vision, the professional orchestrates complex domestic and cross-border M&A, demonstrating steady judgment in high-value transformations and intricate corporate governance matters.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	104	Market Leader	Filippo Troisi	Star
			Alberto Giampieri	Market Leader
			Giacomo Gitti	Elite

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	104	Market Leader	Filippo Troisi	Market Leader
			Andrea Botti	Highly Recommended
Equity Capital Markets	21	Excellent	Alberta Figari	Elite
			Stefano Bandini	Excellent
Advisory	104	Elite	Andrea Sacco Ginevri	Excellent
Family Business	104	Elite	Giacomo Gitti	Elite
Corporate Restructuring	15	Excellent	Filippo Chiodini	Excellent
			Innocenti Ducci	
Competition Antitrust	12	Elite	Vito Auricchio	Elite
			Pietro Merlini	Excellent
Corporate Compliance	7	Market Leader	Andrea Fedi	Market Leader
Venture Capital	11	Elite	Giacomo Gitti	Elite
Corporate Investigations	-	Excellent	Nicolò Bertolini Clerici	Elite

*Partners and associates included (data provided by law firms)

PEDERSOLIGATTAI

The firm has rapidly positioned itself as one of Italy's most prominent full-service corporate powerhouses. With a strong heritage in M&A, private equity, and capital markets, it is praised for its dynamic approach, client-driven service, and ability to handle sophisticated, high-stakes transactions for both private and institutional investors.

KEY LAWYERS:

- **BRUNO GATTI** (*Managing Partner, Head of practice*)

Ranked: Star

A leading M&A and private equity partner advises on transactions for PE funds, listed & non-listed companies, and family businesses. Known for having "the ability to progress operations efficiently, solving all problems with incredible charisma and magnetism as well as exceptional technical competency."

- **ALESSANDRO MARENA** (*Partner*)

Ranked: Elite

He advises financial institutions on complex corporate transactions.

- **GERARDO GABRIELLI** (*Partner*)

Ranked: Excellent

With over a decade advising on corporate, M&A, and capital markets, he brings depth in cross-border and PE-driven deals; clients say he is "a very reliable and hard-working lawyer."

- **EDOARDO PEDERSOLI** (*Partner*)

Ranked: Excellent

The lawyer has extensive experience in advising banks, investment funds, financial institutions, and industrial groups on corporate and commercial matters as well as supporting them in both ordinary and extraordinary transactions.

- **ASCANIO CIBRARIO** (*Partner*)

Ranked: Highly Recommended

This experienced lawyer guides family offices through landmark investments abroad, combining contract-law precision with cross-jurisdictional strategy.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	55	Elite	Bruno Gattai	Star
			Alessandro Marena	Elite
			Gerardo Gabrielli	Excellent
			Edoardo Pedersoli	Excellent
			Ascanio Cibrario	Highly Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	109	Market Leader	Bruno Gattai	Market Leader
			Gerardo Gabrielli	Elite
			Carlo Montagna	Elite
			Stefano Catenacci	Highly Recommended
Equity Capital Markets	30	Highly Recommended	Nicola Brunetti	Excellent
Advisory	-	Market Leader	Edoardo Pedersoli	Market Leader
Family Business	-	Market Leader	Ascanio Cibrario	Market Leader
			Antonio Pedersoli	Elite
Corporate Restructuring	23	Excellent	Maura Magioncalda	Elite
			Gaetano Carrello	Excellent
Competition Antitrust	9	Elite	Davide Caccioli	Market Leader
Venture Capital	5	Elite	Nicola Brunetti	Elite
			Federico Bal	Excellent

*Partners and associates included (data provided by law firms)

CAPPELLI RIOLO CRISOSTOMO CALDERARO DEL DIN & PARTNERS

A rapidly rising player in the Italian corporate landscape, the firm has consolidated its reputation for high-end M&A and corporate advisory work. Its partners combine deep market knowledge with strategic vision.

KEY LAWYERS:

- **ROBERTO CAPPELLI** (*Senior Partner*)

Ranked: Star

A leading name in Italy's corporate arena, he has played a central role in the high-profile banking consolidation reshaping the market and advised a major investment bank, while also contributing to a key strategic defence-sector deal; clients note he is "sharp, calm, open and makes the difference in every conversation, finding the way to overcome any difficulty."

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Elite	Roberto Cappelli	Star

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate Restructuring	-	Elite	Antonio Lombardo	Elite

*Partners and associates included (data provided by law firms)

CLEARY GOTTLIEB

The team advises clients on corporate compliance and data protection matters, including GDPR implementation, marketing practices, policy development, and data retention management. Renowned for delivering practical, tailored solutions, team helps clients navigate complex regulatory landscapes efficiently.

KEY LAWYERS:

- **ROBERTO BONSIGNORE** (Partner)

Ranked: Market Leader

A distinguished cross-border professional combining commercial insight and responsiveness to guide major acquisitions for private equity, energy, and industrial clients. Praised as "a very solid and commercial lawyer who is willing to find solutions in creative ways under difficult situations."

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	55	Elite	Roberto Bonsignore	Market Leader

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	28	Elite	Roberto Bonsignore	Excellent
Equity Capital Markets	5	Recommended	Nicole Puppieni	Recommended
Competition Antitrust	20	Market Leader	Matteo Beretta	Elite
Corporate Compliance	17	Excellent	Bernardo Massella Ducci Teri	Excellent
Venture Capital	5	Excellent	David Singer	Elite
Corporate Investigations	-	Excellent	Bernardo Massella Ducci Teri	Elite

*Partners and associates included (data provided by law firms)

CLIFFORD CHANCE

With global transactional expertise and cross-border precision, this practice advises on high-value M&A, joint ventures, and private equity investments, combining regulatory insight with commercial foresight.

KEY LAWYERS:

- **PAOLO SERSALE** (*Managing Partner*)

Ranked: Market Leader

The professional leads a team consistently involved in major, often cross-border transactions, leveraging the firm's global platform. He recently advised on an energy-sector acquisition covering Italian, English, US, and Luxembourg law to create a global leader in energy services.

- **UMBERTO PENCO SALVI** (*Partner*)

Ranked: Elite

The lawyer consistently advising on megaprojects and regulated-asset transactions, earning client praise as "reliable and highly competent".

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Elite	Paolo Sersale	Market Leader
			Umberto Penco Salvi	Elite

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	-	Elite	Claudio Cerabolini	Excellent
Equity Capital Markets	-	Excellent	Filippo Emanuele	Elite
Corporate Restructuring	-	Excellent	-	-
Competition Antitrust	-	Excellent	Luciano Di Via	Elite
Corporate Compliance	-	Elite	Antonio Golino	Elite

*Partners and associates included (data provided by law firms)

LATHAM & WATKINS

Renowned for handling high-stakes, technically complex acquisitions in fashion, manufacturing, and technology sectors, this team excels in multi-step equity transactions, strategic investments, and cross-border private equity deals, demonstrating versatility across industrial and consumer markets.

KEY LAWYERS:

- **STEFANO SCIOLLA** (Partner, Head of the practice)

Ranked: Market Leader

He advises on complex cross-border acquisitions and strategic joint ventures across diverse industries, praised as "a standout lawyer, an all-round adviser and a good partner in business and in leading transactions and negotiations." Recognized for managing technically sophisticated, multi-step deals involving intricate ownership structures and shareholder partnerships.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	48	Elite	Stefano Sciolla	Market Leader

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	42	Market Leader	Stefano Sciolla	Market Leader
Equity Capital Markets	6	Market Leader	Antonio Coletti	Market Leader

*Partners and associates included (data provided by law firms)

WHITE & CASE

Throughout 2024, the team handled numerous, predominantly cross-border transactions of significant value, spanning strategic industries such as energy and pharma. It recently advised a major European energy infrastructure operator on acquiring a stake in a Luxembourg-based company valued in the high hundreds of millions.

KEY LAWYERS:

- **DOMENICO FANUELE** (Partner)

Ranked: Market Leader

The lawyer excels in cross-border public and private transactions across real estate, infrastructure, financial services, and private equity.

- **LEONARDO GRAFFI** (Partner)

Ranked: Elite

A lawyer with over 15 years' experience, he advises on the full spectrum of M&A transactions, including public and private deals and joint ventures. He is praised as "a very smart individual, super responsive, and always available."

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Elite	Domenico Fanuele	Market Leader
			Leonardo Graffi	Elite

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	-	Excellent	Leonardo Graffi	Excellent
Equity Capital Markets	-	Elite	Michael Immordino	Market Leader
Competition Antitrust	-	Highly Recommended	Sabrina Borocci	Excellent

*Partners and associates included (data provided by law firms)

A&O SHEARMAN

The firm handles high-value acquisitions and tender offers, including transactions of significant value across agri-industrial, financial, and workplace services sectors, managing competitive bid processes and regulatory compliance with precision.

KEY LAWYERS:

- **PAOLO NASTASI** (*Managing Partner*)

Ranked: Market Leader

The professional has nearly 20 years' experience advising private equity funds, public/private companies, and real estate funds. In recent months, he has been involved in a complex acquisition process that showcased strong leadership and coordination across multiple practice areas.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	46	Excellent	Paolo Nastasi	Market Leader

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	21	Excellent	Paolo Nastasi	Elite
Equity Capital Markets	10	Highly Recommended	Emanuele Trucco	Excellent
Family Business	21	Excellent	Emanuele Trucco	Excellent
Corporate Restructuring	4	Highly Recommended	Paolo Manganelli	Highly Recommended
Competition Antitrust	6	Excellent	Emilio De Giorgi	Elite
Corporate Compliance	17	Excellent	Francesca Petronio	Elite
Venture Capital	5	Highly Recommended	Emanuele Trucco	Excellent
Corporate Investigations	-	Elite	Francesca Petronio	Market Leader

*Partners and associates included (data provided by law firms)

ADVANT NCTM

Recognized for its dynamic and business-oriented perspective, the firm combines deep sector experience with high-volume transactional capability, delivering coordinated support across multifaceted deal structures.

KEY LAWYERS:

- **PIETRO ZANONI** (Partner)

Ranked: Excellent

Boasting more than 20 years' practice and over 200 deals, he specializes in private equity and mid-market M&A. Valued for his "considerable experience assisting local and foreign private equity firms."

- **MATTEO TRAPANI** (Partner)

Ranked: Highly Recommended

Based on a decade-long track record, he supports intricate acquisitions, joint ventures, and corporate reorganizations, offering grounded, business-forward guidance in fast-paced deal environments.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Highly Recommended	Pietro Zanoni	Excellent
			Matteo Trapani	Highly Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	-	Excellent	Pietro Zanoni	Highly Recommended
			Matteo Trapani	Highly Recommended
Equity Capital Markets	-	Highly Recommended	Lukas Plattner	Excellent
Corporate Restructuring	-	Highly Recommended	Juri Bettinelli	Excellent
			Fabio Marelli	Recommended
Competition Antitrust	-	Elite	Luca Toffoletti	Elite
Corporate Compliance	-	Excellent	Raffaella Quintana	Elite
Corporate Investigations	-	Excellent	Raffaele Calderone	Elite

*Partners and associates included (data provided by law firms)

BAKER MCKENZIE

With over 50 years of experience advising tech clients, this firm demonstrates deep knowledge of market dynamics in the media and telecommunications sectors, providing strategic counsel on regulatory and transactional matters.

KEY LAWYERS:

- **PAOLO GHIGLIONE** (*Partner*)

Ranked: Market Leader

With over 20 years' experience in M&A, including disposals, acquisitions, and joint ventures, he advises across transport, energy, financial institutions, telecoms, and consumer goods. The lawyer drives tangible results in the mid-market segment and he is valued for focusing on "the most important issues and not wasting time on minor ones."

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Excellent	Paolo Ghiglione	Market Leader

*Partners and associates included (data provided by law firms)

DENTONS

The firm distinguished itself by assisting the strategic expansion of a major Italian group managing the lifecycle of infrastructure projects, enabling its successful entry into the Spanish market through the acquisition of an engineering company.

KEY LAWYERS:

- **ALESSANDRO DUBINI** (Partner, Co-head of the Corporate M&A practice)

Ranked: Excellent

With a top-tier global network behind him, he deftly steers high-value infrastructure and data-centre transactions, with clients describing him as "the partner to call when complex assets meet cross-border capital."

- **PIER FRANCESCO FAGGIANO** (Partner, Co-Head of Corporate M&A practice)

Ranked: Excellent

Driven by clear commercial acuity, the professional manages transformative acquisitions and joint ventures, integrating regulatory awareness with agile execution in fast-moving transactional environments.

- **LUCA POCOBELLI** (Partner)

Ranked: Recommended

Known for his commercial acumen and depth in life sciences and technology transactions, he is a trusted advisor in early-stage and growth investments, supporting both venture funds and founders in navigating complex financing structures.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Excellent	Alessandro Dubini	Excellent
			Pier Francesco Faggiano	Excellent
			Luca Pocobelli	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	-	Highly Recommended	Alessandro Dubini	Highly Recommended
			Pier Francesco Faggiano	Recommended
Equity Capital Markets	-	Recommended	Antonella Brambilla	Highly Recommended
Advisory	-	Elite	Pier Francesco Faggiano	Excellent
Competition Antitrust	-	Recommended	Michele Carpagnano	Recommended
Corporate Compliance	-	Elite	Matteo Vizzardi	Elite
Venture Capital	-	Excellent	Luca Pocobelli	Elite
			Antonio Legrottaglie	Excellent
Corporate Investigations	-	Elite	Matteo Vizzardi	Market Leader

*Partners and associates included (data provided by law firms)

DLA PIPER

With a powerhouse blend of corporate strength and insurance-sector insight, this practice leads on complex insurance M&A, warranties & indemnities, and regulatory risk for both domestic and global clients.

KEY LAWYERS:

- **GIULIO MARONCELLI** (Partner, Head of Corporate practice)

Ranked: Highly Recommended

With a steady grasp of high-value cross-border M&A, he supports strategic buyouts, joint ventures and corporate reorganizations, offering pragmatic solutions to intricate transactional demands.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Excellent	Giulio Maroncelli	Highly Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Competition Antitrust	-	Excellent	Alessandro Boso Caretta	Excellent
Corporate Compliance	-	Elite	Antonio Carino	Elite

*Partners and associates included (data provided by law firms)

FRESHFIELDS

Distinguished for its cross-border expertise, the team manages complex acquisitions and insolvency-related transactions in Italy, integrating corporate, compliance, and regulatory considerations, including anti-money laundering, anti-corruption, and trade sanctions matters.

KEY LAWYERS:

- **NICOLA ASTI** (Partner, Head of the practice)

Ranked: Elite

Widely recognised as a leading practitioner in global transactions, he focuses on cross-border public and private M&A, joint ventures and disposals, often advising multinationals and PE sponsors in sectors such as tech, life sciences, infrastructure and consumer goods. Described as "very practical and able to assist with any issue you might encounter."

- **LUIGI VERGA** (Partner)

Ranked: Highly Recommended

A trusted advisor in high-value corporate reorganisations and cross-border transactions within the food & beverage and healthcare sectors. His work spans complex spin-offs and market entries, delivering seamless legal coordination across multiple jurisdictions.

- **GIULIO PULITI** (Senior Associate)

Ranked: Recommended

Renowned for his adept handling of high-value cross-border M&A, he brings technical depth and commercially attuned execution to transformative transactions and strategic corporate initiatives.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Excellent	Nicola Asti	Excellent
			Luigi Verga	Highly Recommended
			Giulio Puliti	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	8	Elite	Nicola Asti	Excellent
			Luigi Verga	Highly Recommended
Advisory	20	Elite	Giancarlo D'Ambrosio	Excellent
Corporate Restructuring	7	Excellent	Francesco Lombardo	Excellent
Competition Antitrust	7	Market Leader	Gianluca Zampa	Elite
			Ermelinda Spinelli	Highly Recommended
Corporate Investigations	-	Excellent	Fabrizio Arossa	Elite

*Partners and associates included (data provided by law firms)

HOGAN LOVELLS

The team recently advised on an important deal in the medical device industry, reinforcing a client's European footprint and exemplifying its expertise in guiding high-value acquisitions with international scope.

KEY LAWYERS:

- **LUCA PICONE** (Partner, Head of the practice)

Ranked: Excellent

A globally minded M&A professional with strong expertise in complex, cross-border corporate transactions across infrastructure, real estate, and financial services. His practice is marked by precise execution and a steady command of high-value, multi-party negotiations.

- **FRANCESCO STELLA** (Partner)

Ranked: Highly Recommended

For over 30 years, he has supported top corporate and financial institutions in high-stakes M&A, and clients say he is "really reliable, business-minded, dedicated, smart, and does a high-quality job."

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Excellent	Luca Picone	Excellent
			Francesco Stella	Highly Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Equity Capital Markets	-	Excellent	Ferigo Foscari	Market Leader
Corporate Restructuring	-	Highly Recommended	Luca Picone	Highly Recommended
Competition Antitrust	-	Highly Recommended	Domenico Gullo	Excellent
Corporate Compliance	-	Excellent	Francesca Rolla	Excellent

*Partners and associates included (data provided by law firms)

LINKLATERS

The team stands out for its expertise, reliability, and ability to operate across a wide range of industries, which is a testament to its capacity to navigate capital markets' complexities and set trends within the Italian Stock Exchange.

KEY LAWYERS:

- **MASSIMILIANO NITTI** (*Partner, Head of Corporate practice*)

Ranked: Excellent

Drawing on more than 25 years of expertise in corporate law and M&A, he provides global, pragmatic counsel, praised for his "smart, savvy and versatile" approach.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Excellent	Massimiliano Nitti	Excellent
Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Equity Capital Markets	-	Market Leader	Ugo Orsini	Market Leader
Corporate Restructuring	-	Elite	Francesco Faldi Ettore Consalvi	Elite Excellent
Competition Antitrust	-	Highly Recommended	Lucio D'Amario	Excellent

*Partners and associates included (data provided by law firms)

CARNELUTTI

With a longstanding presence in Italy's corporate landscape, the firm delivers steady, pragmatic advice on acquisitions, restructurings, and strategic alliances, combining seasoned judgment with a clear, business-forward approach.

KEY LAWYERS:

- **LUCA ARNABOLDI** (*Managing Partner*)

Ranked: Excellent

Distinguished by an analytical approach, the lawyer excels in sophisticated transactional design, seamlessly aligning corporate restructurings and multi-jurisdictional acquisitions with clients' long-term commercial ambitions.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Highly Recommended	Luca Arnaboldi	Excellent

*Partners and associates included (data provided by law firms)

CBA

Blending deep local expertise across multiple Italian offices with international reach, this boutique advises on tax-efficient structuring, LBOs, and deal-making with precision.

KEY LAWYERS:

- **ILARIA ANTONELLA BELLUCO** (Partner, Responsible for the Corporate and M&A Team for the Triveneto area)

Ranked: Excellent

Distinguished for her adept handling of mid-market corporate combinations across Italy's North-East, she consistently draws praise for her "high level of preparation, spirit of initiative, and total availability".

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Highly Recommended	Ilaria Antonella Belluco	Excellent

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	-	Highly Recommended	Ilaria Antonella Belluco	Highly Recommended
Advisory	-	Excellent	Ilaria Antonella Belluco	Elite
			Francesco Rizzo	Recommended
Family Business	-	Elite	Ilaria Antonella Belluco	Market Leader

*Partners and associates included (data provided by law firms)

EVERSHEDS SUTHERLAND

The firm advised on some of the most interesting recent investment rounds in the market, particularly notable for its work in the aerospace sector, a field attracting growing interest from investment funds across Europe.

KEY LAWYERS:

- **DAVIDE PROVERBIO** (Partner, Co-Head Corporate M&A practice)

Ranked: Highly Recommended

Combining transactional finesse with broad sectoral awareness, he guides domestic and cross-border acquisitions, joint ventures, and reorganizations with an agile, commercially tuned perspective.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	24	Highly Recommended	Davide Proverbio	Highly Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	8	Highly Recommended	Davide Proverbio	Highly Recommended
Advisory	15	Highly Recommended	Giulia Bramanti	Highly Recommended
Corporate Restructuring	8	Highly Recommended	Tiziana Del Prete	Highly Recommended
Competition Antitrust	3	Recommended	Alessandro Greco	Highly Recommended
Corporate Compliance	2	Recommended	Alessandro Vischi	Highly Recommended
Venture Capital	4	Market Leader	Lorenzo Fratantoni	Market Leader

*Partners and associates included (data provided by law firms)

FIVERS

In the last months, the firm played a key role in two major mid-market deals of significant value, including a progressive sale to a leading European industrial group and an acquisition financed through a bond issuance under Italy's recent regulatory framework.

KEY LAWYERS:

- **GIORGIO FANTACCHIOTTI** (Partner)

Ranked: Elite

With nearly three decades of experience, the professional is deeply involved in mid-market private equity, leveraged buy-outs, and joint ventures, assisting investors and corporates in sophisticated mid-market and cross-border transactions.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Excellent	Giorgio Fantacchiotti	Elite

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	24	Excellent	Giorgio Fantacchiotti	Excellent
			Renato Giallombardo	Recommended
Advisory	24	Market Leader	Alfredo Craca	Market Leader
			Renato Giallombardo	Excellent
Corporate Restructuring	6	Highly Recommended	Claudio Tatozzi	Highly Recommended
Corporate Compliance	11	Recommended	Francesco Di Carlo	Excellent

*Partners and associates included (data provided by law firms)

GIOVANNELLI E ASSOCIATI

Known for its boutique sophistication, the firm blends tailored structuring with hands-on partner involvement, offering sharp commercial reasoning across domestic and cross-border private equity and corporate transactions.

KEY LAWYERS:

- **ALESSANDRO GIOVANNELLI** (Partner)

Ranked: Excellent

Recognized for his refined command of corporate transactions, he leads complex acquisitions and private equity deals with measured precision, delivering commercially minded structuring across dynamic sectors.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Highly Recommended	Alessandro Giovannelli	Excellent

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	-	Excellent	Alessandro Giovannelli	Excellent

*Partners and associates included (data provided by law firms)

HERBERT SMITH FREEHILLS KRAMER

Driven by a sophisticated understanding of regulated and high-stakes industries, the law firm manages complex M&A with strategic depth and coordinated execution, ensuring robust oversight across every phase of the transaction.

KEY LAWYERS:

- **AUGUSTO SANTORO** (Partner, Head of the practice)

Ranked: Highly Recommended

Esteemed for his strategic approach to complex M&A, he counsels on major corporate restructurings, inbound investments, and regulatory-sensitive transactions with measured, solution-oriented judgment.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	11	Highly Recommended	Augusto Santoro	Highly Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	5	Excellent	Augusto Santoro	Highly Recommended
Advisory	11	Highly Recommended	Augusto Santoro	Excellent
Corporate Compliance	9	Elite	Enrico Maria Mancuso	Elite
			Augusto Santoro	Excellent
Corporate Investigations	-	Elite	Enrico Maria Mancuso	Market Leader

*Partners and associates included (data provided by law firms)

LCA

A distinguished Italian firm recognized for its strategic advisory services recently assisted a leading optical retail group in the acquisition of two regional networks, enhancing market presence and operational efficiency across Italy.

KEY LAWYERS:

- **DANIELE BONVICINI** (Senior Partner)

Ranked: Excellent

He advises in mid-market and cross-border family-owned transactions, tailoring M&A, joint-ventures, and licensing strategies to preserve legacy while accelerating growth. Praised for "balancing deep industry insight with a refined client-centered approach."

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Highly Recommended	Daniele Bonvicini	Excellent

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	-	Highly Recommended	Luca Minoli	Highly Recommended
Advisory	-	Elite	Giovanni Lega	Market Leader
Family Business	-	Elite	Daniele Bonvicini	Elite
Corporate Compliance	-	Highly Recommended	-	-

*Partners and associates included (data provided by law firms)

ORSINGERH ORTU

Specialised in intellectual property, media and design work, this boutique is highly regarded for protecting creative rights and advising luxury and fashion houses on brand strategy, industrial design claims and cross-border IP disputes.

KEY LAWYERS:

- **MARIO ORTU** (Senior Partner)

Ranked: Elite

With over 30 years' experience, he advises on major cross-border M&A, restructurings, and joint ventures. Praised for his ability to "see and identify risks, and offer solutions."

- **PIERFRANCESCO GIUSTINIANI** (Senior Partner)

Ranked: Excellent

The lawyer has deep experience in extraordinary corporate finance, securities, and M&A, public offerings, regulatory, and commercial contracts. He recently advised on major bond issuances and on strategic acquisitions and disposals, including in the luxury/consumer sectors.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	135	Highly Recommended	Mario Ortù	Elite
			Pierfrancesco Giustiniani	Excellent

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Advisory	-	Elite	Pierfrancesco Giustiniani	Elite
Corporate Restructuring	-	Highly Recommended	Giovanni Nicchiniello	Highly Recommended
Competition Antitrust	-	Elite	Silvia D'Alberti	Market Leader
			Edoardo Cazzato	Highly Recommended

*Partners and associates included (data provided by law firms)

PAVIA E ANSALDO

Experienced for the decades in the energy and regulatory practice, the team offers multidisciplinary counsel on developing, acquiring, and operating energy infrastructures, as well as major port and tender projects across Italy.

KEY LAWYERS:

- **ALBERTO BIANCO** (Partner)

Ranked: Recommended

Guided by a refined transactional sensibility, the lawyer steers sophisticated cross-border M&A and strategic corporate mandates, blending precise structuring with balanced commercial judgment.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Highly Recommended	Alberto Bianco	Recommended
Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Competition Antitrust		Elite	Filippo Fioretti	Market Leader

*Partners and associates included (data provided by law firms)

PIROLA PENNUTO ZEI & ASSOCIATI

This leading Italian firm offers tailored M&A services, advising on asset and share transactions, corporate reorganizations, and private equity deals, with a focus on mid-market transactions.

KEY LAWYERS:

- **MASSIMO DI TERLIZZI** (Chairman, Head of M&A and Private Equity)

Ranked: Highly Recommended

Guided by deep corporate insight, the lawyer advises on sophisticated M&A, private equity, and restructuring mandates, balancing technical rigor with a clear, execution-focused approach.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	135	Highly Recommended	Massimo Di Terlizzi	Highly Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	29	Highly Recommended	Nathalie Brazzelli	Recommended
Corporate Compliance	19	Recommended	Roberta Di Vieto	Highly Recommended

*Partners and associates included (data provided by law firms)

ASHURST

With market-leading presence in Italy, the infrastructure team is renowned for structuring, financing, and steering major project-finance and renewable assets with technical precision and commercial foresight.

KEY LAWYERS:

- **ANNAMARIA PINZUTI** (*Partner*)

Ranked: Excellent

She led her team on a landmark infrastructure transaction, advising the lender in a deal of national significance that saw one of the world's largest automotive manufacturers take a stake in Italy's most strategic electric vehicle charging network.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Recommended	Annamaria Pinzuti	Excellent

*Partners and associates included (data provided by law firms)

CARBONETTI E ASSOCIATI

Active in the structuring of corporate vehicles for public service management, the firm assisted in drafting the shareholders' agreement and by-laws of an SPV assigned to handle public utility operations, showcasing its precision in regulatory and governance design.

KEY LAWYERS:

- **FRANCESCO SELOGNA** (*Partner, Head of the practice*)

Ranked: Recommended

The professional manages sophisticated corporate mandates and M&A matters, aligning structural clarity with clients' strategic business objectives.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	13	Recommended	Francesco Selogna	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	3	Recommended	Rocco Santarelli	Recommended
Advisory	-	Highly Recommended	Rocco Santarelli	Highly Recommended
Corporate Restructuring	3	Elite	Luca Pasquini	Excellent

*Partners and associates included (data provided by law firms)

CASTALDIPARTNERS

The firm played a key role in cross-border transactions involving SMEs, assisting Italian companies expanding abroad through M&A as well as European entities looking to strengthen their presence in the Italian market.

KEY LAWYERS:

- **ANNE MANUELLE GAILLET** (Partner)

Ranked: Recommended

A dual-qualified expert shaping strategic growth and restructuring for family-founded enterprises spanning France and Italy. She integrates compliance, M&A, and cross-border nuance to support generational transition and mid-cap ambitions.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	16	Recommended	Anne Manuelle Gaillet	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Advisory	-	Elite	Enrico Castaldi	Market Leader
Family Business	-	Elite	Anne Manuelle Gaillet	Elite

*Partners and associates included (data provided by law firms)

CMS

The firm is recognized for its strong sector insight and precise execution, bringing together experienced practitioners who manage complex domestic and cross-border transactions with a disciplined commercial focus.

KEY LAWYERS:

- **MATTEO CIMINELLI** (Partner)

Ranked: Recommended

The professional guides on intricate M&A and private equity transactions with technical finesse, ensuring steady coordination across highly regulated and fast-moving industries.

- **MASSIMO TRENTINO** (Partner)

Ranked: Recommended

With broad experience across corporate and private equity transactions, he executes intricate M&A with disciplined coordination and a distinctly commercial perspective.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	10	Recommended	Matteo Ciminelli	Recommended
			Massimo Trentino	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Advisory	-	Excellent	Massimo Trentino	Excellent

*Partners and associates included (data provided by law firms)

DELOITTE LEGAL

With extensive experience in cross-border corporate transactions, the team advised on the multi-million acquisition of a specialized business unit within the healthcare technology sector, providing full contractual support and conducting comprehensive due diligence across corporate, labour, and payroll aspects.

KEY LAWYERS:

- **GIORGIO MARIANI** (Partner, Global Head of M&A practice)

Ranked: Highly Recommended

As head of the Corporate, M&A and Commercial Law practice, he led a large multi-practice team advising a prominent Italian medical device manufacturer on the sale of its distribution business across several countries, a particularly demanding transaction given the sector's strict regulatory framework.

- **MASSIMO ZAMORANI** (Partner)

Ranked: Recommended

Known for his steady, solutions-oriented approach, he advises on complex acquisitions, joint ventures, and corporate restructurings, offering clear guidance across multifaceted transactional landscapes.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	137	Recommended	Giorgio Mariani	Highly Recommended
			Massimo Zamorani	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Advisory	3	Excellent	Stefano Cirino Pomicino	Elite
Family Business	5	Highly Recommended	Massimo Zamorani	Highly Recommended
Corporate Restructuring	1	Recommended	Andrea Martellacci	Recommended
Competition Antitrust	3	Recommended	Emilio Cucchiara	Recommended
Corporate Compliance	25	Highly Recommended	Josephine Romano	Excellent

*Partners and associates included (data provided by law firms)

DWF

The firm has an active role in the Italian mid-market space. It has recently advised on multiple transactions, including a multi-million acquisition in the retail industry and a large-scale consolidation project in the fitness sector.

KEY LAWYERS:

- **LUCA CUOMO** (Partner, Head of Corporate, M&A and Private Equity practice)

Ranked: Recommended

The lawyer has led several major transactions, including advising the sell-side on the acquisition of a leading Italian food labelling company by a European multinational.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	10	Recommended	Luca Cuomo	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	10	Highly Recommended	Luca Cuomo	Highly Recommended

*Partners and associates included (data provided by law firms)

L&B PARTNERS AVVOCATI ASSOCIATI

The law firm is noted for its structured approach to complex transactions, particularly in regulated sectors, offering cohesive guidance driven by technical rigor and coordinated project management.

KEY LAWYERS:

- **DAVIDE PELLOSO** (Partner, Head of the practice)

Ranked: Recommended

The professional brings deep experience in extraordinary transactions; clients described him as "a hard negotiator with full attention to detail and the deal's balance."

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Recommended	Davide Peloso	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate Restructuring	-	Recommended	Davide Peloso	Recommended
Competition Antitrust	-	Recommended	Valentina Bonomo	Recommended
Venture Capital	-	Highly Recommended	Davide Peloso	Highly Recommended

*Partners and associates included (data provided by law firms)

LEXIA

The firm stands out for its innovative mindset and agile deal handling, combining technical depth with a pragmatic approach that aligns transactional strategy with rapidly evolving market dynamics.

KEY LAWYERS:

- **FRANCESCO DAGNINO** (*Managing Partner*)

Ranked: Recommended

The lawyer focuses on mid-market M&A, corporate and fintech-related transactions; known for a "very commercial approach and very reactive in negotiations" in joint ventures and acquisitions for telecoms and payment-services players.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	100	Recommended	Francesco Dagnino	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Equity Capital Markets	15	Recommended	Francesco Dagnino	Highly Recommended
Advisory	18	Highly Recommended	Angelo Messore	Highly Recommended
Corporate Restructuring	8	Highly Recommended	Cristian Fischetti	Excellent
Venture Capital	8	Recommended	Francesco Dagnino	Excellent

*Partners and associates included (data provided by law firms)

SIMMONS & SIMMONS

Led by a powerhouse tax partner, this firm excels in M&A and structured finance work, guiding clients through complex cross-border tax issues, private equity investments, and sophisticated deal planning.

KEY LAWYERS:

- **ANDREA ACCORNERO** (Partner, International Head of Corporate & Commercial)

Ranked: Highly Recommended

The lawyer supports banks, funds, and other financial institutions in complex regulatory, transactional, and investment-fund matters, offering sharp technical insight and a solution-oriented mindset across Italy's financial-services sector.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Recommended	Andrea Accornero	Highly Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	-	Highly Recommended	Andrea Accornero	Excellent

*Partners and associates included (data provided by law firms)

SOLVING

The firm excels in integrating legal, financial, and strategic perspectives, providing tailored support on M&A and corporate structures with a flexible model suited to international and multidisciplinary needs.

KEY LAWYERS:

- **ANNALISA PESCATORI** (Partner)

Ranked: Recommended

As a partner of this emerging cross-disciplinary firm, she leads M&A and corporate advisory with an "open, pragmatic" advisory philosophy, reflecting the firm's commitment to tailored, integrated legal and financial solutions.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Recommended	Annalisa Pescatori	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	-	Recommended	Annalisa Pescatori	Recommended
Venture Capital	-	Highly Recommended	Annalisa Pescatori	Market Leader

*Partners and associates included (data provided by law firms)

WATSON FARLEY & WILLIAMS

Esteemed for its expertise in project finance and renewables, this practice leads cross-border infrastructure transactions in Italy, including solar portfolios, offshore wind, and sustainable bond financings.

KEY LAWYERS:

- **EUGENIO TRANCHINO** (Partner, Head of practice)

Ranked: Excellent

With a strong international profile, the lawyer guides complex cross-border M&A and strategic joint ventures, particularly in energy and infrastructure, blending commercial clarity with multidisciplinary coordination.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	31	Recommended	Eugenio Tranchino	Excellent

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Advisory	31	Excellent	Eugenio Tranchino	Elite

*Partners and associates included (data provided by law firms)

WITHERS

Drawing on an international platform with strong private capital capabilities, the firm navigates strategic M&A with clarity and commercial balance, serving both entrepreneurial groups and global investors with measured precision.

KEY LAWYERS:

- **ROBERTA CRIVELLARO** (*Managing Partner, Head of the practice*)

Ranked: Highly Recommended

Renowned for her cross-border corporate insight, she supports investors and international groups in strategic acquisitions, restructurings, and market entry projects, combining technical acuity with a distinctly international perspective.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	22	Recommended	Roberta Crivellaro	Highly Recommended
Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Advisory	23	Excellent	Roberta Crivellaro	Excellent
Family Business	23	Elite	Roberta Crivellaro	Elite
Corporate Restructuring	3	Highly Recommended	Sergio Anania	Highly Recommended
Venture Capital	3	Excellent	Sergio Anania	Excellent

*Partners and associates included (data provided by law firms)

CURTIS

Leveraging global reach with local depth, the firm maintains a solid position in the Italian corporate arena, guiding transactional strategies with measured analysis and practical foresight.

KEY LAWYERS:

- **CARMINE GRAVINA** (Partner)

Ranked: Recommended

The professional focuses on cross-border corporate transactions and investor-led M&A, contributing a global-minded outlook and rigorous deal execution.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	37	Other remarkable players	Carmine Gravina	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	6	Recommended	Paolo Cocchini	Recommended
Equity Capital Markets	6	Recommended	Giovanni Sagramoso	Highly Recommended
Family Business	6	Excellent	Giovanni Sagramoso	Excellent
Competition Antitrust	3	Recommended	Manfredi De Vita	Recommended
Corporate Compliance	12	Recommended	Gaia Morelli	Highly Recommended
Venture Capital	6	Highly Recommended	Carmine Gravina	Highly Recommended

*Partners and associates included (data provided by law firms)

LIPANI LEGAL & TAX

Built on a sophisticated blend of corporate, tax, and regulatory insight, the firm offers refined guidance on complex domestic and cross-border deals through precise execution and a distinctly solution-driven approach.

KEY LAWYERS:

- **ERNESTO PUCCI** (Partner)

Ranked: Recommended

With a long-established reputation in corporate and cross-border M&A, he is recognized in major legal directories for his expertise in both transactional and regulatory matters.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	13	Other remarkable players	Ernesto Pucci	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Competition Antitrust	1	Highly Recommended	Rino Caiazzo	Highly Recommended
			Salvatore Lamarca	Recommended

*Partners and associates included (data provided by law firms)

PWC TLS

The firm assisted the Italian subsidiary of a leading multinational confectionery company in carrying out an international intra-group merger, providing full support throughout all stages of the transaction.

KEY LAWYERS:

- **PIETRO BUCCARELLI** (Partner)

Ranked: Recommended

With around 20 years at a top-tier law firm, he advises on both public and private M&A as well as private practice and restructuring; his leadership gave rise to "the continuous growth and affirmation of the firm in qualified M&A."

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	-	Other remarkable players	Pietro Buccarelli	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Competition Antitrust		Highly Recommended	Francesca Isgrò	Highly Recommended
Corporate Compliance	-	Market Leader	Paola Barazzetta	Market Leader

*Partners and associates included (data provided by law firms)

RUSSO DE ROSA ASSOCIATI

Distinguished in the Italian market, the firm is known for its refined handling of sophisticated transactions, offering thoughtful guidance in acquisitions, reorganizations, and family-owned business deals through a highly coordinated multidisciplinary base.

KEY LAWYERS:

- **ANDREA DE PANFILIS** (*Partner*)

Ranked: Recommended

Renowned for his expertise in corporate law, he is recognized for his work on high-profile transactional mandates and sophisticated restructurings.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	96	Other remarkable players	Andrea De Panfilis	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	24	Highly Recommended	Valerio Libani	Recommended
Family Business	24	Excellent	Gianmarco Di Stasio	Excellent
Venture Capital	10	Highly Recommended	Andrea De Panfilis	Highly Recommended

*Partners and associates included (data provided by law firms)

UGHI E NUNZIANTE

Recognized for its enduring presence in Italy, the firm is appreciated for its constructive and creative deal approach, delivering attentive support across mid-market and cross-border mandates through clear strategy and consistent partner involvement.

KEY LAWYERS:

- **FILIPPO MAZZA** (*Partner*)

Ranked: Recommended

With solid experience advising on private equity and mid-market M&A, he is known for his analytical precision and ability to navigate both domestic and international deal dynamics.

CORPORATE M&A | EXPERTISE AREA RANKINGS

Practice / Department	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Corporate M&A	90	Other remarkable players	Filippo Mazza	Recommended

Expertise Area	Team dedicated*	Team Ranking	Lawyers / Team Leader	Lawyers Ranking
Private Equity	9	Recommended	Giacomo Bonfante	Recommended
Advisory	50	Highly Recommended	Roberto Leccese	Highly Recommended
Family Business	30	Highly Recommended	Giuseppe Coco	Highly Recommended
Corporate Restructuring	21	Recommended	Gianfranco Arpea	Recommended
Competition Antitrust	6	Recommended	Andrea Marega	Recommended
Corporate Compliance	13	Recommended	Massimiliano Pappalardo	Highly Recommended
Venture Capital	3	Recommended	Giuseppe Coco	Highly Recommended

*Partners and associates included (data provided by law firms)

Corporate M&A 2025

ITALY

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